

**Lender's Single Interest
APPLICATION FOR COVERAGE**

Financial Institution: _____

Address: _____

Number of Branches: _____

Contact: _____ Phone: () _____

Collections Manager: _____ Phone: () _____

Portfolio and Loan Volume

Loan Type	# of Loans	\$ Outstanding	Monthly Volume(#)	Max. Term	Max. Amount
Auto direct	_____	\$_____	_____	_____	\$_____
Auto Indirect	_____	_____	_____	_____	_____
RVs	_____	_____	_____	_____	_____
Boat/Marine	_____	_____	_____	_____	_____
Mobile Home	_____	_____	_____	_____	_____
Other	_____	_____	_____	_____	_____

Portfolio Status

Current delinquency (30 day+) for auto portfolio? _____ %
 Delinquency rate for auto loan portfolio last year? _____ %
 Current delinquency for all installment loans? _____ %
 Delinquency rate for entire portfolio last year? _____ %

Repossessions YTD (#) _____ Repoes last year (#) _____
 Chargeoffs YTD (#/\$) _____ Chargeoffs last year(#/\$) _____
 Skip losses YTD (#) _____ Skips last year (#) _____

Insurance Information

Do you verify insurance coverage before a loan is granted?
 Do you track (follow-up) insurance status of each loan?
 Do you use an automated (computerized) tracking service?
 Name of service: _____
 Do you use VSI to protect your auto loans?
 Do you use VSI to protect the non-auto loan collateral?
 Name of VSI Company: _____ Agency: _____
 Rate/loan: Auto \$_____ Boat \$_____ RV \$_____ Mob. Home \$_____
 Deductible \$_____ Coverage Limit \$_____ Loss Ratio _____ %
 Do you have dealers whose plan is full recourse? _____ %
 Has any application for VSI ever been declined, cancelled or non-renewed?

 Loan Officer

 Date

Send or FAX to: *DeLong Associates, Inc.* FAX: (860) 659-3241
 157 Timrod Trail Glastonbury, CT 06033